

### Weekly Conference Call

### Welcome to our Weekly Conference Call

Here are some questions and we're going to fill in the blanks during the call. Network marketing is a very simple business, but not an easy business.

There are some skills that you need to learn about talking to people by learning how to use the right language to sort through prospects, one of the keys to network marketing is not working with the wrong individuals in other words you need to learn how to sort through your prospects.

We do **(12 regular free training calls monthly)** [two regular free weekly training calls] to help people like you with their prospects and their and leads.

We actually talk to live prospects on the call and you can listen to the language used. Because of this, every call is slightly different. We encourage you to participate in as many calls as possible.

These skills are very generic and work with every business opportunity, we do not promote particular business opportunity we are independent vendors and supporters of the network marketing industry.

l **am** talking to you from over 30 years of Success in Network Marketing. Always remember things don't get easier. **You get better!** 

To Register go to: www.Leadpower.net/livedials



Ron Malezis

P.S. Get the word out to your team... don't keep this a secret!

## NOTES



#### How do you make 100% Contact with every one of your leads.

1	
2	
3	

### What NOT to say when you have an interested Prospect:

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2.	
3.	
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The Right Language to use to pull prospects in.

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How many "No's" do I require to get before I get a "Yes"?

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# The 3 Types of Prospects

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## NOTES



### The Three Elements to Understand in your Business

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2			
3			

### Reasons Why People will Join You in Business

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### How Many People are looking for a business opportunity?

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2.	
3.	