

# MLM**W**ealthTraining.com

## MODULE: **1**



**ARE YOU WILLING TO BE SUCCESSFUL?**





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THIS VIDEO DISCUSSES THE IMPORTANCE OF HAVING THE RIGHT MINDSET TO SUCCEED IN NETWORK MARKETING. IT DELVES INTO THE IMPORTANT ASPECTS OF MOTIVATION AND DETERMINATION REQUIRED TO MASTER ANY CRAFT. IN THE VIDEO, RON DISCUSSES HIS FIVE KEY POINTS REGARDING WILLINGNESS TO SUCCEED AS WELL AS HOW TO SET REALISTICALLY ATTAINABLE GOALS. ALTHOUGH IT HELPS, IT IS NOT TALENT ALONE WHICH ALLOWS PEOPLE TO SUCCEED – IT IS DISCIPLINE. AS RON STATES IN THE VIDEO, DISCIPLINE AND CONFIDENCE DICTATE HOW YOU IMPROVE YOUR SKILLS.

THE FIRST KEY POINT DISCUSSES THE DURATION OF YOUR COMMITMENT AND HELPS TO GIVE YOU A TARGET TO AIM TOWARDS. IT IS NOT ABOUT PROFIT AT THIS POINT; IT IS ABOUT REACHING A GOAL WITH REGARDS TO THE AMOUNT OF TIME AND EFFORT YOU DEDICATE TO THE PROGRAM. AS RON SAYS, YOU CANNOT PICK AND CHOOSE.

RON AND JOE GO ON TO DISCUSS THE IMPORTANCE OF TIME INVESTMENT AND HOW NETWORK MARKETING COMPARES TO TRADITIONAL BUSINESS WHERE YOU TYPICALLY ONLY GET ONE CHANCE TO SUCCEED HAVING ALREADY PUT DOWN A LARGE FINANCIAL INVESTMENT. RON ALSO TALKS ABOUT HIS 1000-HOUR RULE AND HOW IT IS IMPORTANT FOR YOU YOURSELF TO BECOME A PRODUCT OF THE BUSINESS. OVERCOMING FEAR, STEPPING OUTSIDE OF YOUR COMFORT ZONE AND TRYING SOMETHING NEW IS WHAT IT IS ALL ABOUT. THE 1000-HOUR RULE IS THE ESTIMATED TIME IT SHOULD TAKE YOU TO BUILD UP THE NECESSARY SET OF SKILLS AND EXPERIENCE IN ORDER TO JUSTIFIABLY ANALYZE YOUR PERFORMANCE SO FAR.

THE SECOND POINT DISCUSSES THE IMPORTANCE OF HAVING



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HIGH, YET REALISTIC GOALS. IF YOU ONLY AIM FOR AVERAGE RESULTS, YOU WILL NEVER GET YOUR FEET OFF THE GROUND. AS JOE SAYS, IT IS ALL ABOUT RAISING YOUR STANDARDS AND BELIEVING IN YOURSELF.

REGARDING THE THIRD POINT, RON DISCUSSES HOW SKILLS ARE DEVELOPED THROUGH COMMITMENT RATHER THAN TALENT ITSELF. HE REMINDS US THAT TALENT ALONE IS NOT ENOUGH; AFTER ALL, THERE ARE MANY TALENTED PEOPLE WHO FIND THEMSELVES IN A POOR FINANCIAL SITUATION OR EVEN WITHOUT A JOB ENTIRELY.

THE FOURTH POINT DISCUSSES BEING IN THE TOP ONE-HUNDRED IN THE WORLD OF NETWORK MARKETING AND HOW THIS IS A RELATIVELY EASY-TO-OBTAIN STATUS THAT YIELDS IMMENSE REWARDS. RON REMINDS US THAT, ONCE INVOLVED IN NETWORK MARKETING, YOU WILL BE ABLE TO ENJOY SECURITY AND FREEDOM AND BE IN CONTROL OF YOUR OWN DESTINY.

IN THE FIFTH AND FINAL POINT, RON AND JOE DISCUSS THE IMPORTANCE OF THINKING BIG AND ACTING BIG IN PERFECT SYNCHRONIZATION. THIS POINT DISCUSSES THE IMPORTANCE OF SETTING REALISTIC YET HIGH GOALS AND THEN ACTING ON THEM. ACTIVITY GOALS ARE IMPORTANT – NOT FINANCIAL GOALS IS AT THIS STAGE.



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ARE YOU TRULY WILLING TO BE SUCCESSFUL? WHY?

\_\_\_\_\_
\_\_\_\_\_
\_\_\_\_\_

WHAT ARE RON'S 5 MINDSET DISTINCTIONS TO MLM SUCCESS?

- 1 \_\_\_\_\_
2 \_\_\_\_\_
3 \_\_\_\_\_
4 \_\_\_\_\_
5 \_\_\_\_\_

HOW DO I SET GOALS PROPERLY?

WILLINGNESS IS ABOUT C \_\_\_\_\_ Y, BETWEEN WHAT YOU WANT AND YOUR A \_\_\_\_\_ S.

YOU DON'T GET IN LIFE WHAT YOU \_\_\_\_\_; YOU GET IN LIFE WHAT YOU \_\_\_\_\_.

SUCCESS IS NOT WHAT YOU DO, IT'S WHAT YOU DO D \_\_\_\_\_ Y.

THE RIGHT EFFORT + THE RIGHT S \_\_\_\_\_ S \_\_\_\_\_ + THE RIGHT D \_\_\_\_\_ = => WINNING THE LOTTERY EVERY WEEK... GUARANTEED!





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DISCIPLINE + B \_\_\_\_\_ + A \_\_\_\_\_ = R \_\_\_\_\_

LACK OF EFFORT IS A RESULT OF \_\_\_\_\_.

IN YOUR OWN WORDS, EXPLAIN RON'S "PLANK OF WOOD" ANALOGY:

Four horizontal lines for writing the explanation of the plank of wood analogy.

YOU HAVE TO GET THE \_\_\_\_\_ TO GET GOOD IN THE BUSINESS.

WHEN CAN YOU JUDGE YOUR RESULTS?

One horizontal line for writing when you can judge your results.

\_\_\_\_\_ % OF TIME MUST BE SPENT ON MONEY MAKING ACTIVITY.



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THE DIFFERENCE BETWEEN "SPONSORING AND "RECRUITING" IS:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

KEY POINT #2: \_\_\_\_\_

D \_\_\_\_\_ TO BECOME EXCEPTIONAL GET OUT OF YOUR  
C \_\_\_\_\_ E.

RAISE YOUR LEVEL OF B \_\_\_\_\_ ON WHAT YOU CAN DO.

KEY POINT #3: \_\_\_\_\_

DEFINE TALENT: \_\_\_\_\_

DEFINE SKILLS: \_\_\_\_\_

THE J \_\_\_\_\_ MAKES YOU A SUCCESS.

IN YOUR OWN WORDS, EXPLAIN JOE'S "CAR" ANALOGY:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

ASK YOURSELF "IS THIS \_\_\_\_\_ OR \_\_\_\_\_  
ACTIVITIES?"

BUILD EQUITY IN YOUR BUSINESS AND IN Y \_\_\_\_\_.





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KEY POINT #4:

\_\_\_\_\_

BEING IN THE TOP 100 IN YOUR SPECIFIC MLM COMPANY SETS YOU UP FOR I \_\_\_\_\_ AND F \_\_\_\_\_ S \_\_\_\_\_.

IT'S NOT WHEN YOU JOIN IT'S \_\_\_\_\_ WHEN YOU JOIN THAT IS IMPORTANT.

TAKE THIS INFORMATION, \_\_\_\_\_ IT, \_\_\_\_\_ IT, \_\_\_\_\_ IT, FUMBLE, FAIL, AND \_\_\_\_\_ UNTIL YOU GET GOOD.

KEY POINT #5.

\_\_\_\_\_

SET A GOAL THAT IS \_\_\_\_\_.

FORMULA FOR ACHIEVING MONTHLY INCOME GOAL: \$ \_\_\_\_\_ MONTHLY INCOME GOAL = \_\_\_\_\_ NEW PEOPLE INVITED TO VIEW PRESENTATION DAILY (M-F)!

WHAT IS YOUR EXPECTATION GOAL? \_\_\_\_\_

WHAT IS YOUR ACTIVITY GOAL? \_\_\_\_\_





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AN I \_\_\_\_\_ GOAL IS A WISH WITHOUT THE A \_\_\_\_\_ GOAL.

THE SECRET TO NETWORK MARKETING IS \_\_\_\_\_.

“YOU HAVE TO BE WILLING TO DO THE THINGS TODAY \_\_\_\_\_ ARE NOT WILLING TO DO TO HAVE THE THINGS TOMORROW \_\_\_\_\_ WILL NOT HAVE.” ~ LES BROWN

**ASSIGNMENT: 1. MAKE A LIST OF THE THINGS THAT YOU ARE READY TO LET GO OF THAT NO LONGER SERVE YOU.**

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**2. MAKE A LIST OF MONEY MAKING, PRODUCTIVE, SELF DEVELOPMENT ACTIVITIES THAT WILL TRANSFORM YOUR MIND AND IMPACT YOUR BUSINESS.**

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**3. DECIDE WHAT & HOW YOU CAN DROP FROM LIST ONE AND WHAT YOU WILL NOW SCHEDULE AND IMPLEMENT FROM LIST TWO.**

UNLESS YOU CHANGE YOUR H \_\_\_\_\_, NOTHING CAN CHANGE LONG TERM.





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MASTER ANYTHING FORMULA PART II



NOTES:

Large empty rectangular box for taking notes.



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NOTES: